

**ANNEXURE B**  
**PRICE PROPOSAL**  
**SECTION 3: COST PROPOSAL**

1. Please indicate your total bid price here: \_\_\_\_\_ **(Compulsory)**

2. **NOTE: All prices must be VAT inclusive and must be quoted in South African Rand (ZAR).**

3. Are the rates quoted firm for the full period of the contract?

YES	No

**Important:** If not firm for the full period, provide details of the basis on which adjustments shall be applied e.g. CPI, and also details of the cost breakdown.

4.

The bidder must indicate CLEARLY which portion of the bid price is linked to the exchange rate	<b>Comply</b>	<b>Not Comply</b>
<b>Substantiate/ Comments</b>		

5.

All additional costs must be clearly specified and included in the total bid price.	<b>Comply</b>	<b>Not Comply</b>
<b>Substantiate/ Comments</b>		

## 6. COSTING MODEL

Activity/Deliverable	Resource(s)	Rate/Hour per resource	Number of hours	Cost (VAT Included)
<b>(a)</b> Submission of analysis reports on corporate status, demand need and support; economic efficiency; business plan and financial means of the as well as network rollout plans of all received applications.				
<b>(b)</b> Submission of pre-hearing analysis report of written representations and additional information from the public in relation to the received applications.				
<b>(c)</b> Submission of pre-hearing analysis report of written responses from the applicants.				
<b>(d)</b> Participation at the public and/or <i>in camera</i> hearings for the WOAN licensing project.				
<b>(e)</b> Submission of post hearing final analysis report that includes pre-hearing analysis, information presented during the hearings and additional information submitted.				
<b>(f)</b> Participation in Deliberations for the Service and Spectrum licences applications.				

<b>(g)</b> Submission of the draft reasons for decisions taken on each application in respect of the corporate status, demand need and support, market research, financial statements and business plans.				
<b>(h)</b> Submission of the final report including lessons learned.				
<b>(i)</b> Provide training to all members of the Committee at the initiation stage of the project ( <b>after submission of pre-hearing analysis report</b> ) and at conclusion of the project ( <b>after submission of final report</b> ).				
<b>TOTAL COST OF SERVICES (VAT Inclusive)</b>				

## 7. SUMMARY OF THE PROPOSAL

DESCRIPTION	BIDDER'S PROPOSAL
<b>NUMBER OF RESOURCES (PERSONNEL)</b>	
<b>Project Duration</b>	
<b>Commencement Date</b>	